



RESOURCE

A Nonprofit Community Enterprise



2013

ANNUAL REPORT

and successful completion of the
Barre Social Enterprise Expansion Capital Campaign

LETTER FROM EXECUTIVE DIRECTOR TOM LONGSTRETH

In this fiftieth anniversary of President Lyndon Johnson's War On Poverty, the nation has made important progress in creating a social safety net. Yet, parts of that safety net are quite weak, and overall rates of inequality are the most extreme since the roaring twenties. Part of the role that ReSOURCE played in 2013, and will continue to play in the future, is to ensure a greater level of possibility to those with the fewest opportunities.

To combat poverty, ReSOURCE gave away \$114,338 worth of Essential Goods to 1,084 low income individuals and families, a record number of beneficiaries distributed through thirty different partner agencies. The demand for vouchers is strong and our Board approved a 2014 budget of \$150,000 for the Essential Goods Program to better meet the need. The number of partner agencies requesting vouchers has grown to 34 serving low income clients in Chittenden, Grand Isle, Franklin, Addison, Washington, Lamoille, and surrounding counties. Part of this growth reflects our expansion in Morrisville, now our fifth service location.

“I'm particularly proud of our impact in 2013, as this was achieved despite the loss of federal funding.”

ReSOURCE was highly productive in affordable housing construction in 2013. Burlington YouthBuild students weatherized 28 units and we neared completion of a gut rehab on Chase Street in Burlington under contract for Champlain Housing Trust (this will show as an outcome in 2014). Barre YouthBuild completed eleven solar thermal installations, nine public service projects, and a host of smaller construction and service projects for nonprofit and public agencies.

Despite a challenging funding year, ReSOURCE made important adjustments, maintained all programs, and further expanded our outcomes and mission impact. We completed our \$1.7 million Barre Social Enterprise Expansion Capital Campaign and will finish construction this spring. We could not have accomplished so much nor sustained our programs in the face of such steep drops in government funding without the loyalty and support of so many individual, corporate, and foundation contributors.

Thank you for your belief in the mission of ReSOURCE.

BOARD OF DIRECTORS

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Tom Longstreth, *Executive Director*

ReSOURCE would like to thank Sheila Hollender, Representative Ann Pugh, and the late Frank Petrosino for their valuable service on the ReSOURCE Board of Directors



2013 ANNUAL REPORT

FRONT COVER: YouthBuild students performing community service as AmeriCorps members, shoveling snow for elderly residents.

SOCIAL IMPACT \\ JOB SKILLS TRAINING



28 of **29**
graduates were
placed in jobs

3 TRAINING PROGRAMS:

APPRENTICE-STYLE

YOUTHBUILD

WORK EXPERIENCE

80%
graduation rate

18 of 19
YouthBuild graduates
were awarded their
high school diploma

19 of 19
received an
industry
recognized
skill certification

Re SOURCE #
had a record enrollment
WITH 203
trainees

The Mission of ReSOURCE

To meet community and individual needs through education & job skills training, environmental stewardship, and economic opportunities.

2013 YouthBuild graduates Tanner Villemaire and Skylar Bushey, pictured here with Jeanne Morrissey, were hired by JA Morrissey Construction as Apprentice Carpenters

SOCIAL IMPACT \\ ENVIRONMENTAL STEWARDSHIP



The amount of material diverted from the landfill reached new highs in 2013 with 500,083 items reused, weighing 1,080 tons

All of our retail stores collect donated material for resale, saving more than 1,000 tons from the landfills every year. More and more people are recognizing the benefit to our communities and our environment of donating excess goods rather than discarding them.

Our Barre and Morrisville stores each combine household goods and building materials in one location, while in Burlington we divide the stores, both located on Pine Street.

Did you know that construction materials make up between 25% to 40% of our waste stream in the United States? Yet so much of that material can be reused. Imagine reducing our national contribution to landfills by one third! And any products which can be reused saves natural resources and energy in the production of their new replacements.

Salvaging may require a little more time and effort than demolition, but can save money and help keep our environment cleaner. For those who cannot do the work themselves, ReSOURCE offers a Deconstruction Service. Our DeCon crew can disassemble a house, shed, deck, or barn and haul the lumber, cabinets, and hardware back to our stores for resale.

Other environmental services provided by ReSOURCE include weatherization, 5-star energy rate home construction, and solar installations, each through YouthBuild.

All of the revenue earned from our sales and services goes to support ReSOURCE and our programs. As a result, earned income makes up the majority of our funding each year.

IN 2013, RESOURCE COLLECTED, ASSESSED, REFURBISHED, AND EITHER DONATED OR SOLD:

1,279
WINDOWS

573
COMPUTERS

2,812
BEDS

378
SINKS

37,976
BOOKS

244
WASHERS

SOCIAL IMPACT \\ POVERTY RELIEF



For a family recovering from disaster, loss of employment, homelessness, and other social disadvantages, imagine the cost and time savings if they had a washing machine in the home and did not have to go to the laundromat. And imagine trying to complete high school work or get a job these days without easy access to a computer.

ESSENTIAL GOODS PROGRAM

ReSOURCE offers the means for disadvantaged families and individuals to acquire those necessities. Our Essential Goods program works with over thirty partner agencies in Vermont to identify those people in need, and to distribute vouchers to them for buying those goods in our stores. Last year, we donated more than \$114,338 in goods and services through our Essential Goods program.

One concern we hear occasionally is, “Why are your prices not lower? How can the poor even afford a \$200 washing machine?” Well, because we are open to the public, anyone can shop at ReSOURCE, no matter their financial standing. In fact, some people even search out valuable items to resell on their own. For this reason, we sell at market prices, then divert as much of that revenue as we can to fund all of our programs. So a family in need may be able to purchase that \$200 washing machine with \$100 cash and a \$100 voucher from us.



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 Leung's Bistro
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 Gogo Jr
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 Plunkett
 Main Street Landing

Mandible
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 Allen & Glenda
 Maurer
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 Karin McNeill
 Brendan McNichols
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 Kathryn Olmsted &
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 Kathleen Olwell &
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 Outdoor Gear
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 Frank & Julie
 Peabody
 Melinda & Jeff Petter
 Thomas Pletzer
 Allen & Barbara
 Ploof
 Dr. Stephen Plume
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 Carmen Portelli
 David Porteous &
 Vicky Smith
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 Mary Lou & Donald
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 Skinny Pancake
 Jessie Snyder

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 St John
 Susan St John
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 Richard Stoner &
 Theresa Hyland
 Stowe Mountain
 Resort
 Stowe Soaring
 Summit/Catamount
 Construction, LLC
 R Day Surles
 Swenson Granite
 Gaye Symington &
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 Daniel Woods
 Woolen Mill Health
 Club
 Robert Wright &
 Sylvia Knight
 Sandy & Margie
 Zabriskie
 (19) Anonymous

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 Neuane Adcox
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 Tobias
 John & Deborah
 Alden
 American Flatbread
 Apple Mountain
 Ark Veterinary
 Hospital
 Don Baker
 Mark & Iris Banks
 Michael & Alice
 Beisiegel
 Tim and Susan Benoit
 Marjorie Berger

Wanda Bezio
Faith Bieler
Fred & Lisa Bisbee
Tina & Joe Bissonette
Donn & Jeanne
Blodgett
Scott & Carol
Boardman
Bob's Camera &
Video
Tyler Boddie &
Catherine Ducasse
Thomas Bonnette
Liz Bossi
Laura Bove
Francine Broughton
Tom Buckley &
Prudence Doherty
Barbara Bull
Nat Caldwell
Bob Carmody & Mary
Scripps
John Carpenter
Catamount Outdoor
Family Center
Champlain Valley
Compost Co.
Champlin Hill
Antiques
Laurie Childers
David & Rita Clark
Zach & Cindy
Clements
Robin Connors
Catherine Cooke
Katherine Coppock
Cornerstone Pub &
Kitchen
Anne Cramer
Cub Scout Group Den
10, Pack 635
Cumberland Farms
Anne Cummings
Fred & Ann Curran
Lois D'Arcangelo
Gerald S & Karin N
Davis
Catherine & Thomas
Desautels
John & Alida Dinklage
Anne Donahue
Michael & Belinda
Doran
Bill & Olene Doyle
Sharon & Lorin
Duckman
John Dunleavy
Echo Lake Aquarium
Jessica & Ben
Edgerly Walsh
Marke Englert
Brad & Rebecca
Eschelbach
Executive Car Care
Exile On Main St
FireStyler
Jules Fishelman &
Rachel Siebel

Kate Gardner
Elias Gardner
Jeanne & Richard
Gaylord
Keith Gaylord
Beth Gilpin
Barbara Glade
Steve Gold & Irina
Markova
Bob Goulette &
Kathleen Leahy
Grackles
Green Mountain
Coffee Roasters
Ken Grillo
Gringo Jack's
Guitar Sam
Walter Gundel
Scott Hamilton &
Trecia Pallman
Recille Hamrell
Hannaford
Patricia Hanson
Ken & Lauren Hart
Health Coach Megan
Agnes Hibbs
Con and Jeanette
Hogan
Homeport
Richard Horn & Ann
Patterson
Horsefeathers
Antiques
Sam & Margaret
Hutchins
Impre's Nails & Spa
Anzi & Stu Jacobs
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Lake Champlain
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& Ruth Burack-
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Co.
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Manchester
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Jay Matthews
Flo & Gene Meiler
Montshire Museum of
Science
Katharine
Montstream
& Alan Dworshak
Greg & Toni Morgan
Ira Morris
Diane Muhr
Susan Murray
Joanne & Nick
Necrason
Robert & Patricia
Neely
Nelson's Ace
Hardware
Robert & Barbara
Nevis
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Office of Senator
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Onion River Sports
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Jesse Pelton & Alison
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Martha Perkins
Petra Cliffs Climbing
Center
Jeff & Cathy Phillips
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Melrose, L.A.C.
Gary & Donna
Pittman
Gayle Poinsette &
Garfield Barnes
Jim & Ann Pratt
Price Chopper #165
David Racusen
Robert Reiber & Mary
Rogers

Resourceful
Renovator
Richard J Wobby
Jewelers
Margaret & Alban
Richey
Rising Arbor Designs
Susan Ritz
Ronald & Marilyn
Rivers
Rick & Lillian
Robinson
Ann Rugg
Don & Lucille Sargent
John Sasko
Richard & Rita Schile
Martha Seagrave &
Kurt Kaffenberger
Seventh Generation
Lila Shapero & Wayne
Senville
Shaw's Supermarket
Rod Shedd & Debby
Lesage
Shelburne Museum
Shelburne Vineyard
Michael & Nancy
Sherman
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Shoeless
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Sleepy Hollow Inn
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Mark Yorra & Kit
Gates
Your Personal
Assistant-DC
Christine Zahm
(13) Anonymous
PARTNER AGENCIES
Addison Community
Action
Agency of Human
Services - Field
Services
Allenbrook Home for
Youth
Burlington
Community
Justice Center
Burlington Housing
Authority
Chittenden
Community
Action
Chittenden County
Treatment Court
Church of the Good
Shepherd
Committee on
Temporary Shelter
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Navigate
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through the:
Division of Blind &
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City of Burlington
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2013 FINANCIAL REPORT

ReSOURCE | Statement of Financial Position

As of Date: 12/31/2013

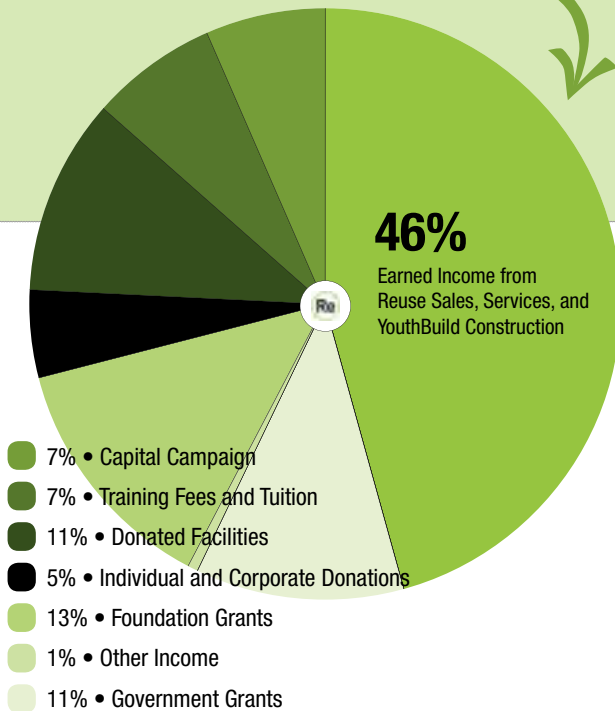
Assets

Current Assets	
Cash	\$280,340
Receivables	\$327,780
Inventory	\$90,654
Prepaid expenses	\$54,770
Other Assets	\$567,719
Total Current Assets	\$1,321,264
Property and Equipment	\$722,422
Less accumulated depreciation	\$(620,424)
Total Property and Equipment	\$101,998
Total Assets	\$1,423,262

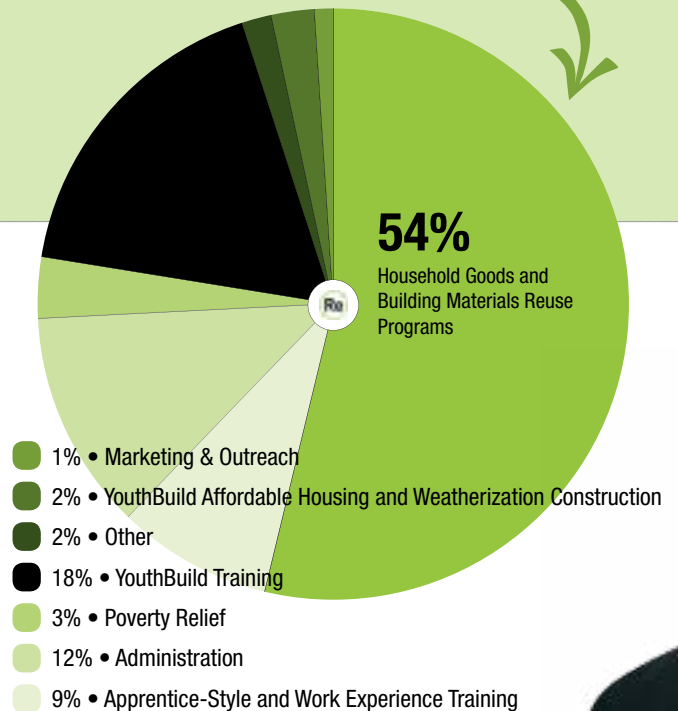
Liabilities & Net Assets

Liabilities	
Accounts payable	\$35,485
Current portion of long-term debt	\$18,000
Accrued wages and payroll liabilities	\$121,665
Sales tax payable	\$10,181
Store credits	\$13,716
Contract advances	\$30,190
Due to/from 28 Granite St.	\$(64,000)
Total Liabilities	\$165,237
Net Assets	
Unrestricted	\$1,012,865
Temporarily Restricted	\$245,160
Total Net Assets	\$1,258,025
Total Liabilities & Net Assets	\$1,423,262

ReSOURCE | Revenue :: \$4,593,595



ReSOURCE | Expense :: \$4,375,793



CHARTERING OUR STRATEGIC DIRECTION

A LETTER FROM TOM CONNORS, PRESIDENT OF THE ReSOURCE BOARD OF DIRECTORS

ReSOURCE faced a difficult challenge in 2013: sequestration within the federal government contributed to a reduction in money for job skills training programs, which contributed to ReSOURCE not being renewed for over half a million dollars in funding for our YouthBuild program. Having budgeted for that support, and learning in June that we would not receive it, the ReSOURCE board and staff made some hard decisions to overcome the deficit. Expenses were cut, some departments were consolidated, a few staff members opted to reduce to part time, and some positions were eliminated. But all of the effort, the adjustment, and the sacrifice to keep ReSOURCE's effective programs running succeeded. We ended the year with a record number of trainees enrolled, more tons of material kept out of our landfills, and with over 1,000 individuals and families receiving vouchers for essential goods.

Another success for ReSOURCE in the face of adversity was the completion of our capital campaign for the Barre Social Enterprise Expansion. Renovations to the historic Beck & Beck granite shed are nearly complete, and the space looks great! The building is well-insulated and efficiently heated, the front windows have been restored, letting in tremendous amounts of natural light, and ReSOURCE has a vibrant space for its retail operations while providing YouthBuild opportunities for our youth in central Vermont. What makes the Barre ReSOURCE location unique is its dedication to the arts: in addition to a ReUse art consignment space, we also have the ReSOURCE ReBop Flying Stage – a venue available for occasional concerts and events via a stage lowered to the store floor from the original granite cranes. Our first big event is the ReSOURCE capital campaign closing celebration on June 21st.

Lastly, I would like to take this opportunity to express my gratitude, and that of the board, to our departed friend Frank Petrosino. Frank served on the ReSOURCE Board of Directors and was a past president. He was a potent force for good in Vermont. His service to ReSOURCE and the community was greatly appreciated, and he will be missed.

Thank you, friends, for your support of ReSOURCE and the good work that we do here. We would not be nearly as successful without your belief in our mission and your interest in our programs. I hope to see you at the Barre event on June 21st!

Thomas R. Connors



ReSource Staff

Tom Longstreth,
Executive Director

Administration, Management and Training

Mary Albee
Dilli Dulal
Bridget Edwards
Jessica Estabrooks
Beatrix Hassler
Bethany Johnson
Mindy Kear
Pam Laser
Lisa Many
Curtis Ostler
Dana Williams

AmeriCorps

Kylie Brown
Hannah Bush
Alexandra Croteau
Edgar Mesquita Da
Costa
Jason Opalenyk
Chris Thibault

Burlington Household Goods Store

Nicholas Barch
Elliott Brake
Dave Cadreath
Fran Chandler
Jim Curran
Tremaine Hart
Jayme Jarvis
Julie Kenniston
Josh Lutz
Brooke Mitchell
Jake Schumann

Barre Household Goods & Building Material Store

Moiria Bieg
Sam Fleurrey
Sophie Hale
Ashley Hedges
Katie Lamell
Bryce Sammel
Bob Senk
Chris Sorrell

Morrisville Household Goods Store

Dylan Archbold
Elizabeth Bean
Tom Benoit

Large Appliance Repair

Pete Bickmore
Robert Chitwood
Joey Dunbar
Charles Hall
Chad Hammaker
Jen Hayward
Richard Martin
Robert Oliver
Pete Trombley

Small Appliance

Antoinette Bennett-
Jones
Oscar Jimenez

Computer Repair

John Benjamin
Chris Gilmond
Dan Ploof
Naomi Trayah

Pick Up & Delivery

Jason Cayia
Kevin Ramirez
Billy Wilton

Building Material Store

Devin Atcherley
Janet Babits
David St. Amour

Waste-Not- Products Shop

Abby Teel

Deconstruction Crew

Dan Lee
Nick Reed

YouthBuild Burlington and Barre

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Joshua Fairchild
Jesse Greig
Brian Hsiang
Andrew Jope
Erika Lynch
Emily McFadyen
Jason Monaco
Chris Parsons

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Matt Brown
James Cournoyer
Abdi Dayo
Jim Dines
Donal Dugan
Jason Gill
Aaron Gingras
Jonathan Hall
Warren Hardy
Elana Horwitz
Jasmine Hughes
Jay Lafayette
Marty LaTulippe
Seth Leizman
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Heather Newcomb
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Max Weaver
Kathryn Webb



THE BARRE CAPITAL CAMPAIGN

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Central Vt Community Action
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Lori Chalmers
Mal & Sarah Chamberlain
Champlain Cable
Champlain Dental Lab
Champlin Hill Antiques
Chenette Associates
Laurie Childers
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Ben Cohen
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Barsanti Cohen
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Vermont Department of Environmental Conservation
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William MacLay Architects and Planners
Diana Winn-Levine

ReSOURCE SOCIAL ENTERPRISE EXPANSION IN BARRE

In 2009, ReSOURCE expanded into the city of Barre, with a goal of extending our mission further into Central Vermont. ReSOURCE purchased the historic Beck & Beck #1 Granite Shed; the students & instructors of YouthBuild spent four years renovating and weatherizing the building with help from regional contractors, completing work in the spring of 2014.



In addition to our social enterprise programs, we have endeavored to contribute more of the *Arts* to Central Vermont. The Barre ReSOURCE store includes a consignment space for upcycled art, and we have created the *Re³ Flying Stage*, which can be lowered from the original granite cranes to the retail floor, creating a performance space for music, theater, film screenings, and much more.



With the support of those generous donors to our capital campaign, the ReSOURCE Social Enterprise Expansion successfully raised \$1,734,000!



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Burlington, VT 05401
802.658.4143 x10

**ReSOURCE Building Material
Store | Burlington**
339 Pine Street
Burlington, VT 05401
802.846.4015

**ReSOURCE Household Goods &
Building Material Store | Barre**
30 Granite Street
Barre, VT 05641
802.477.7800

**ReSOURCE Household Goods &
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110 Portland Street
Morrisville, VT 05661
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