For 26 years, ReSOURCE has sought to find value in every One and every Thing. Rallying in support of all Vermonters feels important now more than ever. In Vermont, and at ReSOURCE, we understand that everyone deserves access to opportunity. For us, this includes the often overlooked & the disadvantaged, refugees, homeless individuals, dropout youth, and dislocated workers. We support everyone pursuing their chance to become proud and productive members of our community. We do this without question as a core component of our values and mission.

At our core, the motto “Less Waste, More Opportunity” represents our purpose well and underscores the value of our job skills training programs. Our training opportunities encompass a variety of work experience programs for first time workers and year-long workforce development programs providing direct pathways to employment. Our fundamental strength is giving all of our trainees important meaningful work; helping others, and our environment, while they strive to better themselves.

We have the ability to empower Vermonters and achieve high impact across the state. It is of the utmost importance that we continue to focus on sustainability, to work toward common goals, to drive change in service of our mission, and in service of ALL Vermonters. All of this is possible because of you. Thank you for your donations of time, goods, and generous gifts, all of which help to support the ReSOURCE mission.

Thank you for supporting ReSOURCE

A letter from our Executive Director & Board President

Tom Longstreth
Executive Director

Ben Bosher
Board President
ReSOURCE is a local nonprofit providing services across Vermont

- ReUSE Sales 116,996
- Pick Ups & Deliveries 2,376
- Volunteers 258
- Essential Goods Voucher Recipients 2,161
- Essential Goods Program Partner Agencies 33
- Trainees 272
- YouthBuild Community Service Project Sites 48
Thank you to our 33 Essential Goods partner agencies for distributing our essential goods vouchers to Vermonters in need

$128,157 in goods given away to 2,161 Vermonters in need

“We are so grateful for the support of a local and dynamic nonprofit like ReSOURCE! ... We are stronger thanks to your assistance.”

- Ethan Allen Residence

Workforce Development programs – YouthBuild, Apprentice-style, & Career Path – Graduate ReSULTS:

- 32 Professional certifications
- 24 Job or college placements
- 12 Employed full-time
- 11 Employed part-time
- 86% Employed 3 months after graduation
- 79% Earning above the minimum wage
- $11.51 Average wage

Addison Community Action / CVOEO
Agency of Human Services - Field Services
Burlington Community Justice Center
Burlington Housing Authority
Capstone Community Action, Inc.
Chittenden Community Action / CVOEO
Chittenden County Treatment Court Committee on Temporary Shelter
Champlain Valley Agency on Aging
Church of the Good Shepard
Central Vermont Council on Aging
Essex Community Justice Center
Franklin/Grand Isle Community Action
Good Samaritan Haven
HOPE / Retroworks
Howard Center - School Services
Howard Center - Developmental Services
Howard Center - Human Services
Joint Urban Ministry Project
Lamoille Family Center
Lund Family Center
Milton Family Community Center
Pathways to Housing VT
Safe Harbor Clinic
Spectrum Youth and Family Services
Somali Bantu Community Association of VT
Visiting Nurse Assoc. - Children & Families
Visiting Nurse Assoc. - Adult Home Care
Vermont Refugee Resettlement Program
Vermont Cares
Winooski Community Justice Center
Steps to End Domestic Violence
Vermont Foundation for Recovery

ReSOURCE: finding value in
Did you know...?

ReSOURCE YouthBuild supports Vermont’s Energy Conservation Plan through weatherization and solar installation work.

Last year, YouthBuild weatherized 6 units of affordable housing. These services provide substantial comfort and relief for low income Vermont families.

Houses weatherized by YouthBuild students are improved to a 5-star energy rating, resulting in approximately $750 in energy cost savings per unit per year.

By weatherizing 6 homes, ReSOURCE produced $4,500 in annual cost savings for the families served or $90,000 in savings over the next 20 years!

Those four blocks of reusable goods equal 1,474,920 pounds!

We also collected over 31,920 pounds of e-waste, saving 1,325 items from the landfill and recycling them responsibly.
How much did we do?
550,154 items kept out of the landfill
272 trainees enrolled
57,013 hours of training provided
$128,157 worth of goods given away

How well did we do it?
121 trainees completed their training
96.8% graduation rate

28 Workforce Development training graduates:
86% entered college or found employment

24,123 more items kept out of the landfill over last year
5% reuse increase

59 Workforce Development trainees:
54% of all enrolled earned high school diplomas or industry recognized certifications

Is anyone better off?
No matter what barriers our trainees face when they start, ReSOURCE provides the training and opportunities needed for them to be successful in their lives, making them better off in the future… people like Helen.

Helen enrolled in our Work Readiness Training program in the fall of 2016 as an Office Trainee in our Burlington administrative office. She gained not only technical knowledge, but vital customer service and teamwork experience. Three months after completing our program, she accepted a position with the UVM Medical Center using the skills she attained at ReSOURCE.

Congratulations Helen!

“I’m really pleased with how my time at ReSOURCE went, and with the skills I was able to develop. I would definitely encourage others to apply to their programs.” -Helen, right
Revenue $5,018,592

- 5% Individual & Corporate Donations
- 1% Donated Facilities
- 10% Training Fees & Tuition
- 54% Earned Income
- 11% Foundation Grants
- 19% Government Grants

Expenses $5,082,661

- 2% Poverty Relief
- 15% Training Programs
- 3% Marketing & Outreach
- 52% Reuse Programs
- 15% YouthBuild Training
- 13% Administration

Current Assets

<table>
<thead>
<tr>
<th>Asset</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$265,581</td>
</tr>
<tr>
<td>Receivables</td>
<td>$371,718</td>
</tr>
<tr>
<td>Inventory</td>
<td>$148,931</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$64,803</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$565,754</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>$1,416,789</strong></td>
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Property and Equipment

<table>
<thead>
<tr>
<th>Asset</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less Accumulated Depreciation</td>
<td>($613,572)</td>
</tr>
<tr>
<td>Total Property and Equipment</td>
<td>$208,656</td>
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</tbody>
</table>

Total Assets $1,625,445

Current Liabilities

<table>
<thead>
<tr>
<th>Liability</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$81,174</td>
</tr>
<tr>
<td>Current portion of longterm debt</td>
<td>$64,000</td>
</tr>
<tr>
<td>Accrued wages and payroll liabilities</td>
<td>$183,568</td>
</tr>
<tr>
<td>Sales tax payable</td>
<td>$4,848</td>
</tr>
<tr>
<td>Store credits</td>
<td>$14,742</td>
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<tr>
<td>Contract advances</td>
<td>$19,000</td>
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<tr>
<td>Line of credit</td>
<td>$1154,870</td>
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<tr>
<td>Due to/from 28 Granite St.</td>
<td>$90,869</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>$613,073</strong></td>
</tr>
</tbody>
</table>

Net Assets

<table>
<thead>
<tr>
<th>Type</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$725,698</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$286,674</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$1,012,372</strong></td>
</tr>
</tbody>
</table>

Total Liabilities and Net Assets $1,625,445
On the cover, students enrolled in LEAP, a program for blind and visually impaired youth, learning basic woodworking techniques through guided-sight training.