Dear Friends,

With the nation seemingly more and more focused on our differences, we continue to find hope in small local steps where our community comes together to make life better, build our civil society, and protect our environment. We know that you, like us, are committed to making a positive difference and we’re happy to share some of our impact in this report.

Last February, we moved out of our long-time home at 266 Pine Street in Burlington to our new headquarters in Williston. The expansion has given us room to grow with over 36,000 square feet and provides a centralized location between our stores in Burlington (still on Pine Street across from Citizen Cider), Barre, and Hyde Park. Williston is now the hub for production, warehousing, and administrative functions and hosts our largest reuse store while also providing classroom space for trainees from all sites to gather and learn.

This new site also gave us the unexpected opportunity to catch up with a former YouthBuild student, Steven. Late last summer, Steven, now working for Omega Electric, was in our Williston space to do some maintenance on the building. He struck up a conversation with staff and confided that he credits ReSOURCE YouthBuild with his success and is proud to have a good job that enables him to support his family. Our records show Steven did not complete the YouthBuild program, so it was encouraging to learn of Steven’s growth, development, and ultimate success because of the foundation he gained at ReSOURCE.

With record low unemployment rates in Vermont, there are excellent opportunities for all ReSOURCE trainees. The construction trade in particular is struggling to find skilled workers. So, in 2018, we piloted Construction 101, an 8-week intensive workshop, equipping individuals with skills and credentials necessary for entry-level jobs in carpentry and construction, as well as on-the-job-training placement with local employers. Initial feedback has been amazing with 87% of our first class of graduates entering the workforce or continuing trade-related training.

We laid a new foundation in 2018 upon which we can develop programs and expand our impact across the state. We hope you’ll enjoy learning about our shared successes—thank you for your support!

Thomas Longstreth
Executive Director

Benjamin A. Bosher
Board President

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ENvironmental Stewardship

482,000 reusable items
1,401 tons of goods
143 tons of eWaste

Kept out of Vermont’s only landfill

4 housing units weatherized, resulting in
29,712 pound CO² reduction
WORKFORCE DEVELOPMENT

“Stick with it and take it seriously. If it’s your last chance, don’t ruin it. You can get a lot of knowledge, and it’ll be worth it.”

YouthBuild alumnus Matt Guilmette’s advice to new trainees. Matt is now a second shift supervisor at Creative Labels of Vermont.

311
trainees gained professional skills

39,623
hours of training provided

37
AmeriCorps members enrolled in service
“My internship experience came courtesy of the LEAP program, designed to help blind individuals such as myself get real work and job experience. I have participated in LEAP internships for four years and it has changed my life. Whether it was learning how to get to and from work by bus or learning job skills, LEAP has been transformative in ways I’ll always treasure...

I head off to Northern Vermont University - Lyndon soon where I will study broadcasting. Someday, I hope you will be listening to my words and reading what I’ve written – about sports, news, or anything else that matters to people here in Vermont.”

Alek J. Wolfe (shown right) participated in summer internships with computer repair in the ReSOURCE IT Department, radio production at 99.3 WBTV-LP, and writing for the Burlington Free Press

BUILDING BETTER FUTURES

100% Workforce Development graduates earned industry recognized certifications

93% Workforce Development graduates entered employment

96% LEAP trainees completed their training or internships

113%* YouthBuild graduates entered employment or secondary education

* 2 students did not complete graduation requirements, but found employment
Because of ReSOURCE’s Essential Goods Program, clothes have been taken out of backpacks and placed in dresser drawers. People sit down at a table to eat meals and socialize with family and friends thanks to this wonderful program.”

Erin Ahearn, Director of Homeless Health Care Programs at Safe Harbor Health Center

$97,285 value of goods donated to

1,594 Vermonters in need

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<th>PARTNER AGENCIES</th>
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<td>Addison Community Action/CVOEO</td>
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<td>Agency of Human Services-Field Service</td>
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<td>Burlington Community Justice Center</td>
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<td>Burlington Housing Authority</td>
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<td>Capstone Community Action</td>
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<td>Central Vermont Council on Aging</td>
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<td>Chittenden County Treatment Court</td>
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<td>Janet S. Munt Family Room</td>
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<td>Vermont Foundation of Recovery</td>
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<td>Vermont Works for Women</td>
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<td>UVM Health Network Home Health &amp; Hospice</td>
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<td>UVM Home Health &amp; Hospice-Adult Home Health Department</td>
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<td>U.S. Committee for Refugees and Immigrants, Vermont</td>
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<td>Vermont CARES</td>
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<td>Winooski Community Justice Center</td>
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Revenue $5,458,935

- 45% Social Enterprise Income
- 17% Government Grants
- 16% Individual & Corporate Donations
- 14% Training Fees & Tuition
- 6% Foundation Grants
- 2% Other Income
- 1% Donated Facilities

Expenses $5,217,897

- 43% Reuse Programs
- 21% Administration
- 20% Training Programs
- 14% YouthBuild Training
- 2% Poverty Relief
- 1% Marketing & Outreach

**Current Liabilities**

- Accounts payable $48,329
- Accrued wages and payroll liabilities $283,934
- Store credits $15,986
- Sales tax payable $6,976
- Line of credit $-
- Long Term Liabilities $899,462

**Total Current Liabilities** $1,254,686

**Net Assets**

- Unrestricted $1,130,927
- Capital Campaign $536,922
- Other Temporarily Restricted Funds $13,273

**Total Net Assets** $1,681,122

**Total Assets** $2,935,808

*This financial report includes unaudited financials*